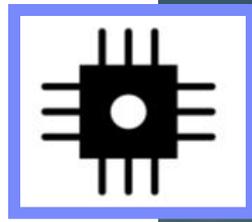


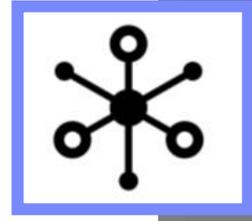
# Security for a Smarter Planet



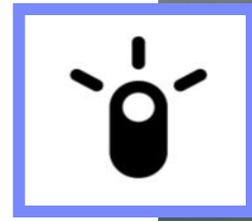
 **The Smarter Planet**



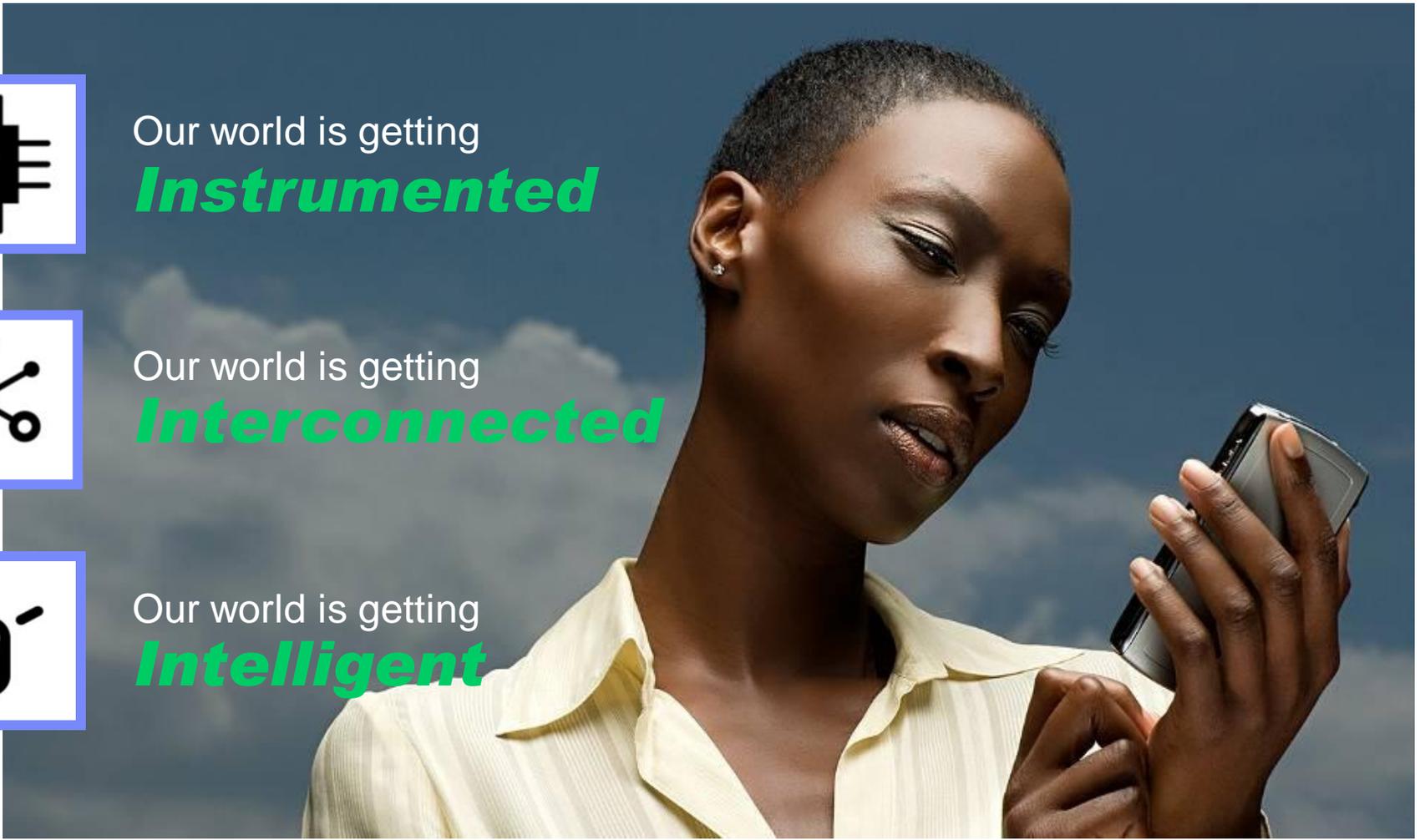
Our world is getting  
***Instrumented***



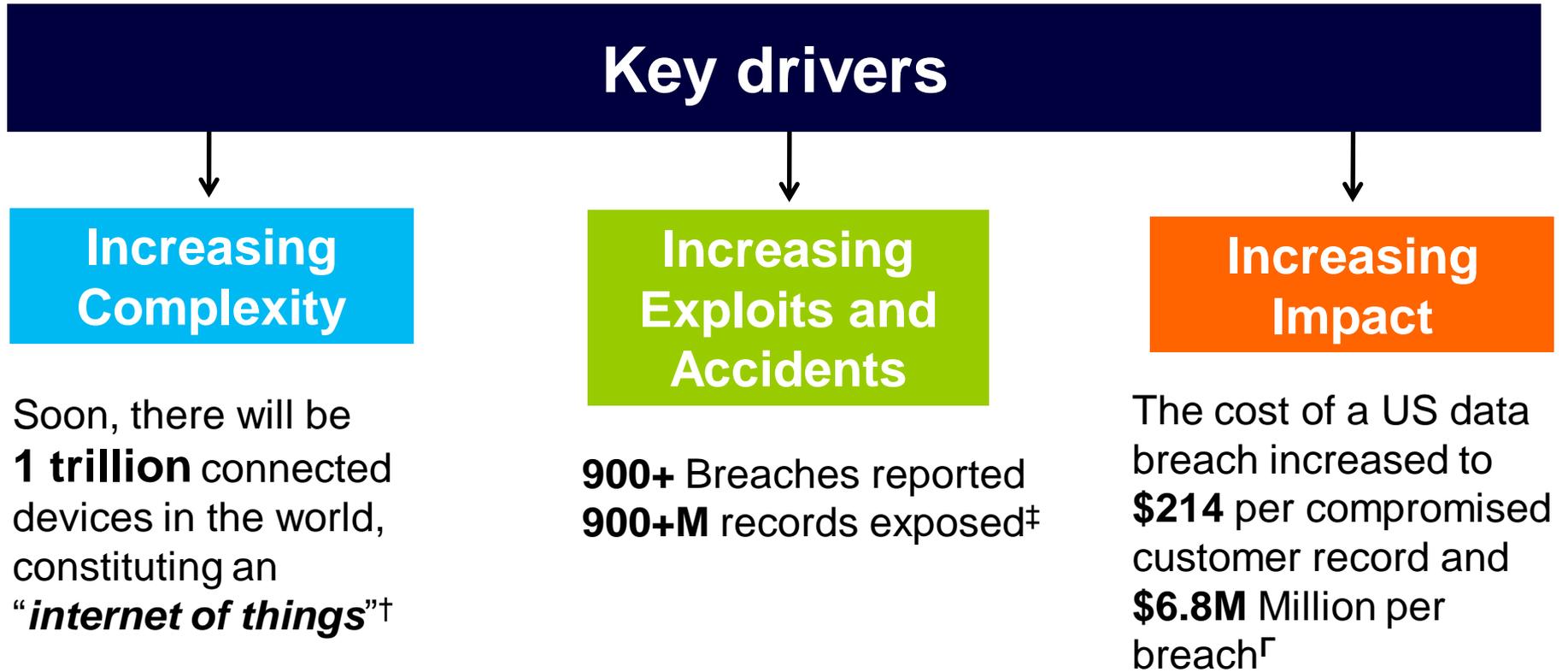
Our world is getting  
***Interconnected***



Our world is getting  
***Intelligent***



# Growing Security Challenges on the Smarter Planet



Sources † [http://searchcompliance.techtarget.com/news/article/0,289142,sid195\\_gci1375707,00.html](http://searchcompliance.techtarget.com/news/article/0,289142,sid195_gci1375707,00.html)  
‡ 2010 Verizon Business / US Secret Service Data Breach Investigations Report  
† 2010 Ponemon Institute Data

# The Costs from Security Breaches are Staggering

**143 MILLION RECORDS  
COMPROMISED IN 2009**

Verizon 2010 Data Breach  
Investigations Report

**\$214 COST PER  
COMPROMISED  
RECORD**

Ponemon 2010 Cost of a  
Data Breach Report

**TRANSLATES TO \$30.6B  
COST TO CORPORATIONS**

## More Justification for Application Security Action

- **89% of records breached** from hacks leveraged SQL Injection flaws
- **79% of breached organizations** subject to PCI were found to be non-compliant
- **92% of compromised records** were compromised using Web applications as the attack pathway

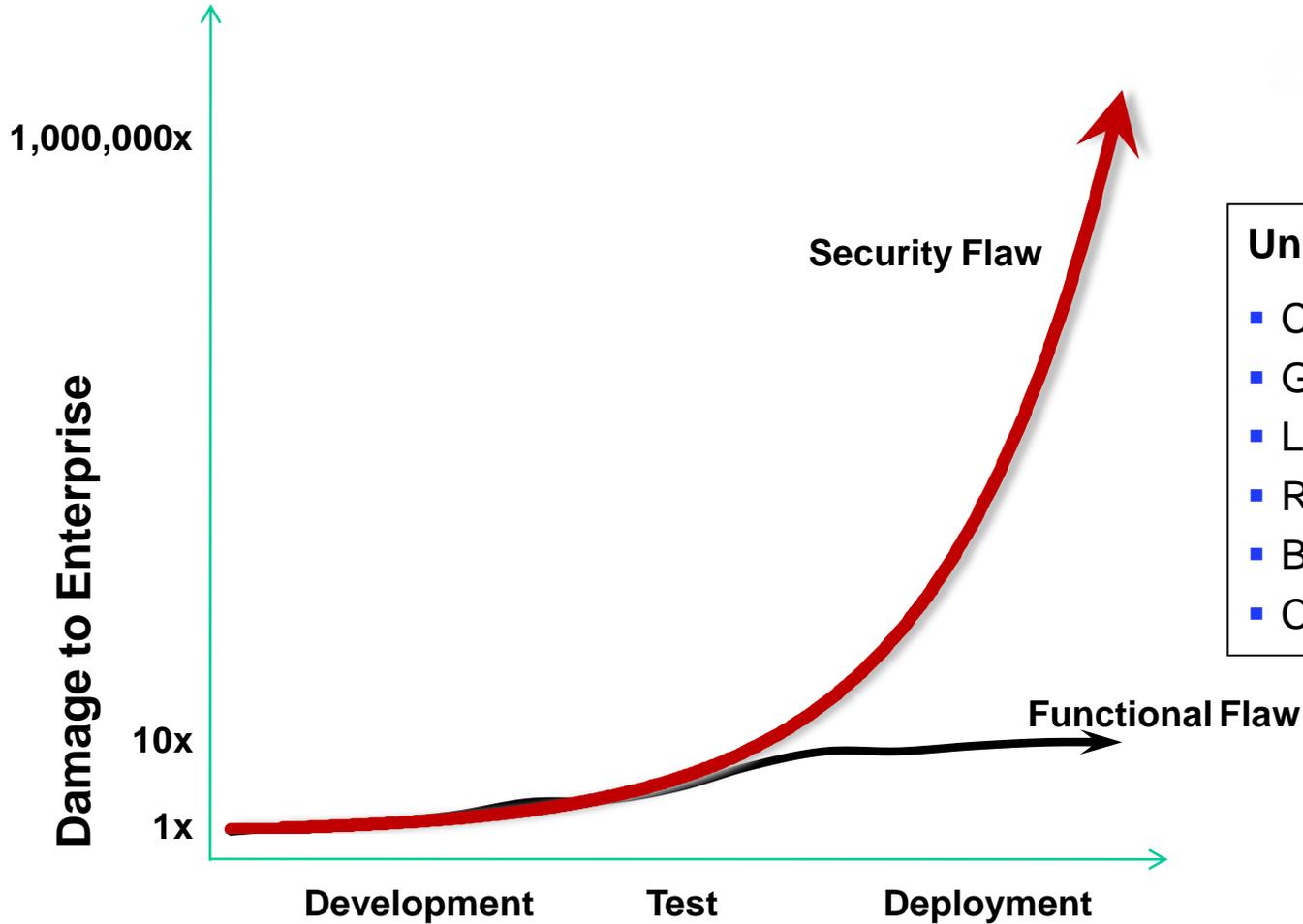


Verizon 2010 data Breach Investigations Report

### **Action:**

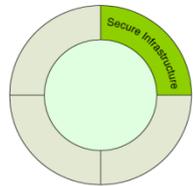
- Adopt application security measures
- Address compliance mandates with industry regulations (such as PCI-DSS, GLBA, HIPAA, FISMA, NERC, etc)

# Sources of Breach Costs



## Unbudgeted Costs:

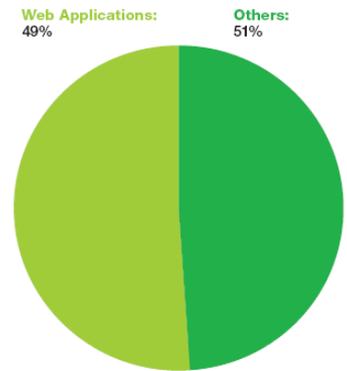
- Customer notification / care
- Government fines
- Litigation
- Reputational damage
- Brand erosion
- Cost to repair



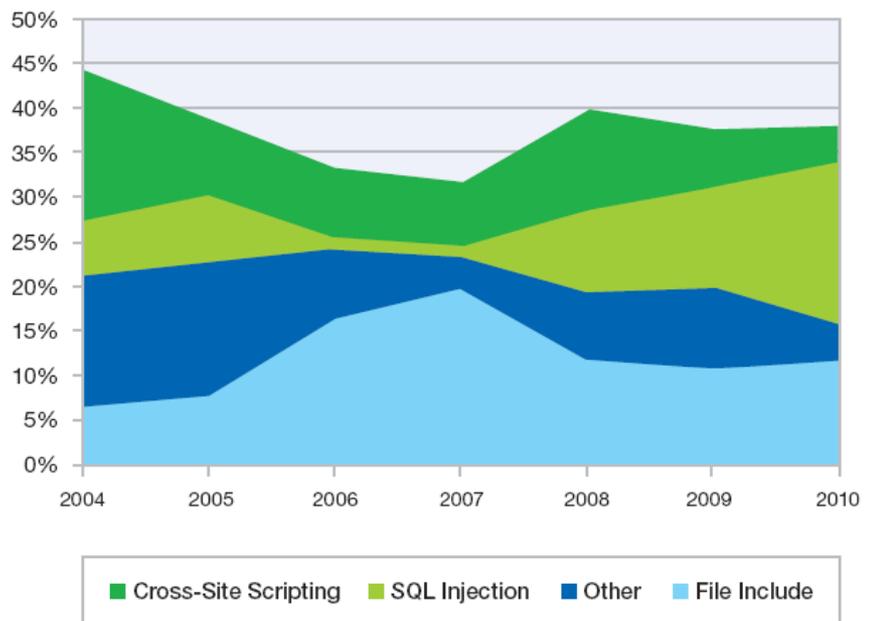
# Web App Vulnerabilities Continue to Dominate

- Nearly half (**49%**) of all vulnerabilities are Web application vulnerabilities.
- Cross-Site Scripting & SQL injection vulnerabilities continue to dominate.

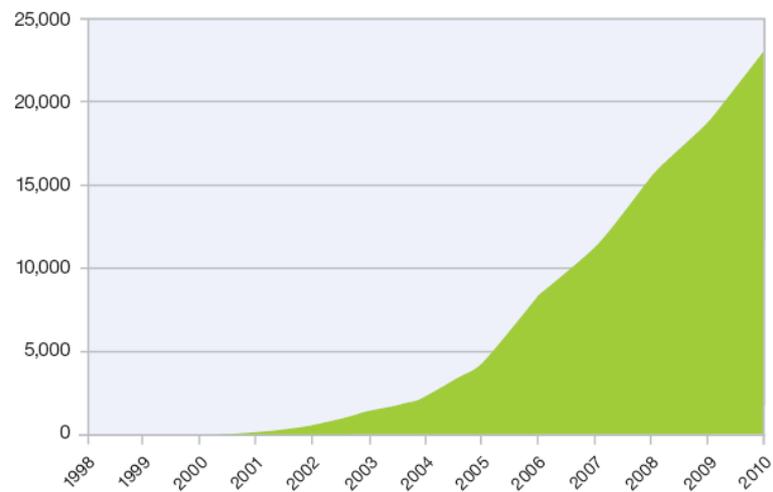
**Web Application Vulnerabilities**  
as a Percentage of All Disclosures in 2010



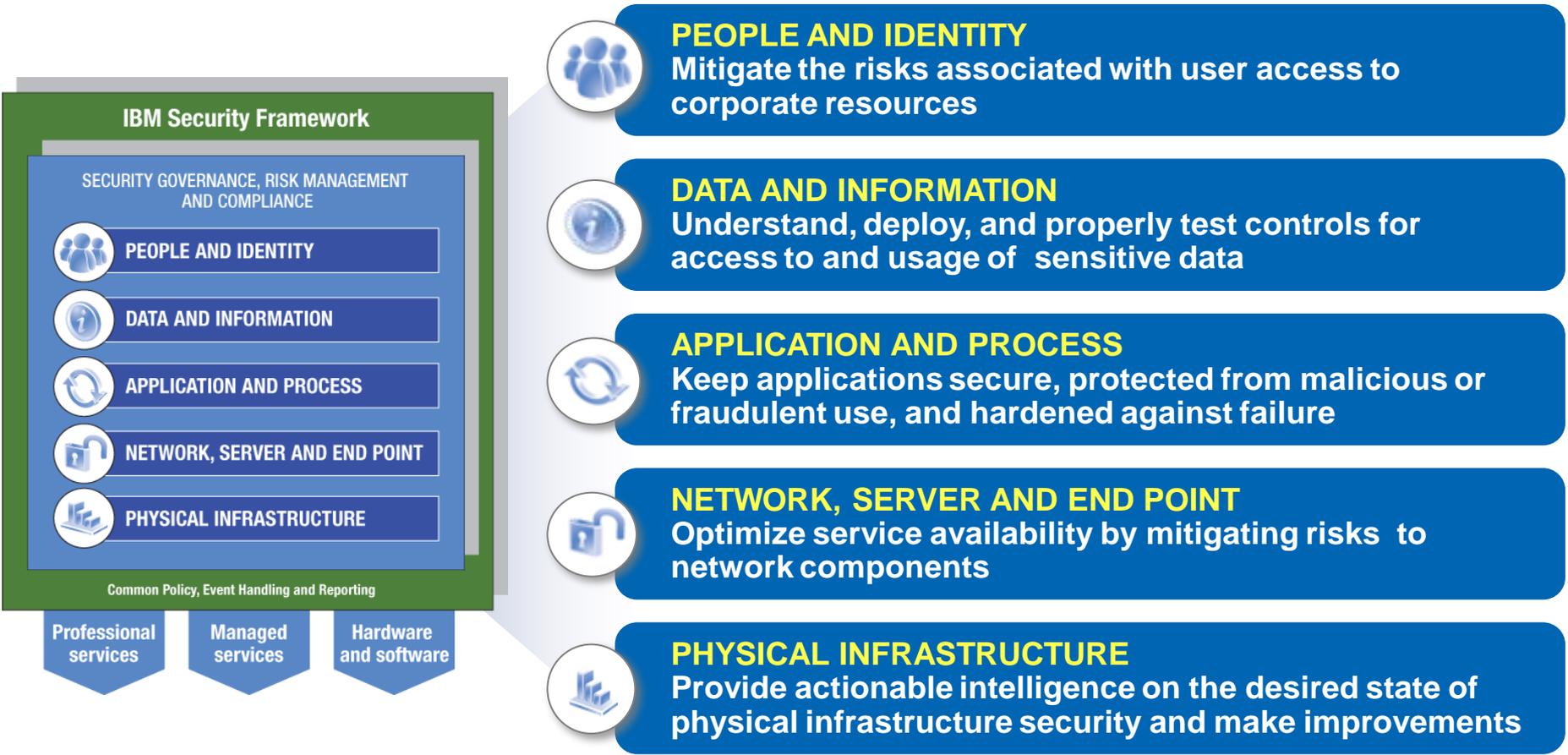
**Web Application Vulnerabilities by Attack Technique**  
2004-2010



**Cumulative Count of Web Application Vulnerability Disclosures**  
1998-2010



# IBM Security Framework – A foundation for IT security



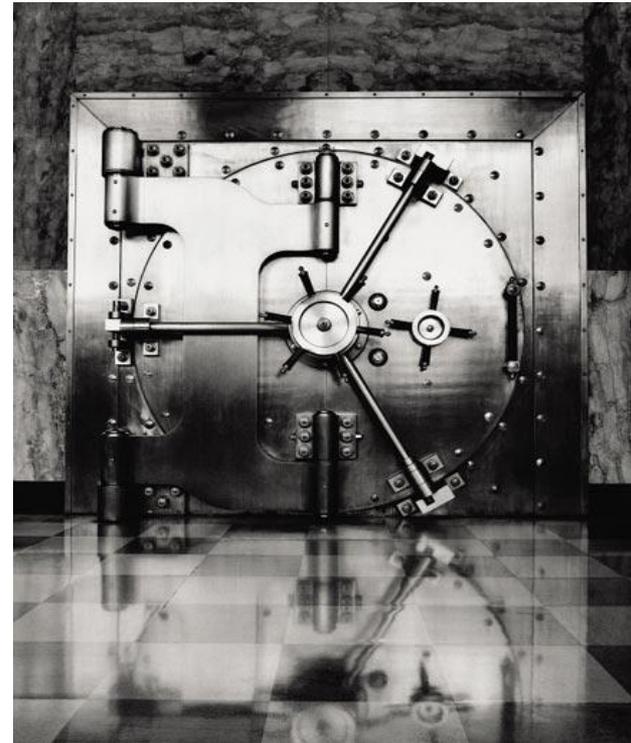
**Create & sustain security governance**

**Manage risk**

**Ensure compliance**

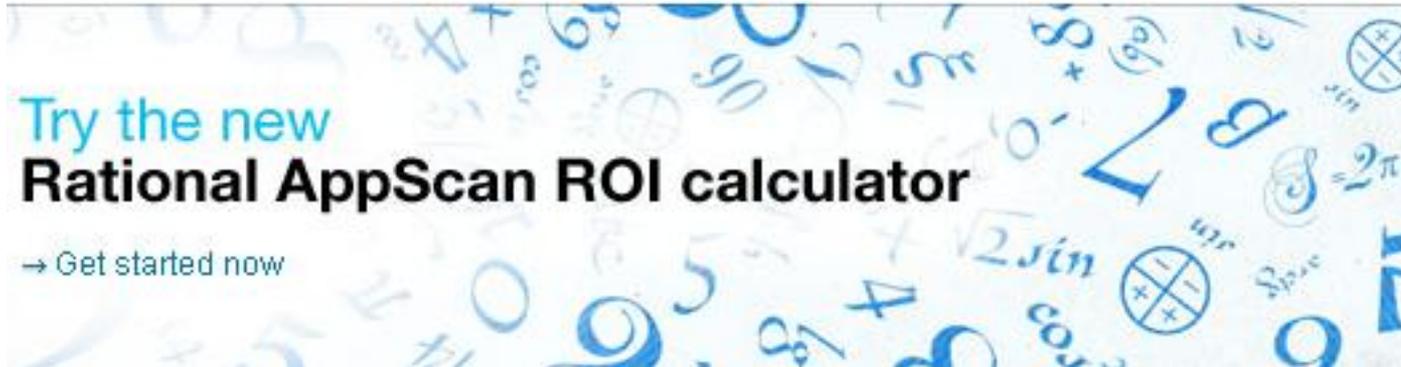
# IBM Application Security

- Web applications are the **greatest source of risk** for organizations
- IBM's Application Security enables organizations to **address root cause** of this risk
- Rational AppScan leverages a mix of technologies (**static & dynamic**) to enable the **right use cases**
- Rational AppScan is a key part of IBM Security's full solution view of security to enable **Comprehensive Application Vulnerability Management**



Thank  
You

## Try the new Rational AppScan ROI calculator...



- Use [ROI calculator](#) on a Web application testing solution.
- Discover how you can:
  - ▶ Automate application security analysis.
  - ▶ Detect exploitable vulnerabilities, protecting against the threat of cyber-attack.
  - ▶ Reduce the costs associated with manual vulnerability testing.

Visit our [Rational Application & Security Website](#) and get the newest updates



## Free trial download of IBM Rational AppScan software



- Protect against the threat of attacks, and data breaches with Rational AppScan
- IBM Rational **application security** software helps IT and security professionals protect against the threat of attacks and data breaches. If you use applications to collect or exchange sensitive or personal data, your job as a security professional is harder now than ever before.
- Download it now at no charge!

## Join us at Black Hat USA July 30 – August 4



  
**black hat** USA + 2011

JULY 30 - AUG 4  
LAS VEGAS, NEVADA  
WWW.BLACKHAT.COM

- Black Hat USA is the premier security event where members of the security industry gather to learn from elite security researchers in the field. This year's event will be hosted at Caesars Palace in Las Vegas, Nevada July 30-Aug 4 and offer over 50 multi-day training sessions, feature 7 Briefings tracks with the latest research, and 2 workshop tracks dedicated to practical application and demonstration of tools.
- Register today at: <http://www.blackhat.com/html/bh-us-11/registration/bh-us-11-registration.html>
- Receive a \$250 discount off the Black Hat USA Briefings using the promo code: **IBMBHUSA11**
- Be sure to stop by IBM's Booth #510



# Take Action

Visit IBM Rational

<http://www.ibm.com/rational>



© Copyright IBM Corporation 2009. All rights reserved.

The information contained in these materials is provided for informational purposes only, and is provided AS IS without warranty of any kind, express or implied. IBM shall not be responsible for any damages arising out of the use of, or otherwise related to, these materials. Nothing contained in these materials is intended to, nor shall have the effect of, creating any warranties or representations from IBM or its suppliers or licensors, or altering the terms and conditions of the applicable license agreement governing the use of IBM software. References in these materials to IBM products, programs, or services do not imply that they will be available in all countries in which IBM operates. Product release dates and/or capabilities referenced in these materials may change at any time at IBM's sole discretion based on market opportunities or other factors, and are not intended to be a commitment to future product or feature availability in any way.

IBM, the IBM logo, the on-demand business logo, Rational, the Rational logo, and other IBM Rational products and services are trademarks or registered trademarks of the International Business Machines Corporation, in the United States, other countries or both. Other company, product, or service names may be trademarks or service marks of others.

