





**Rami Essaid**

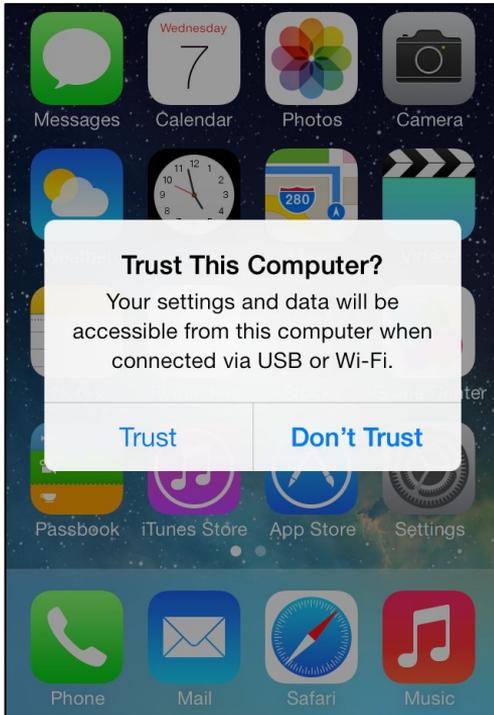
CEO  
Distil Networks

46%

of Web Traffic is Bots

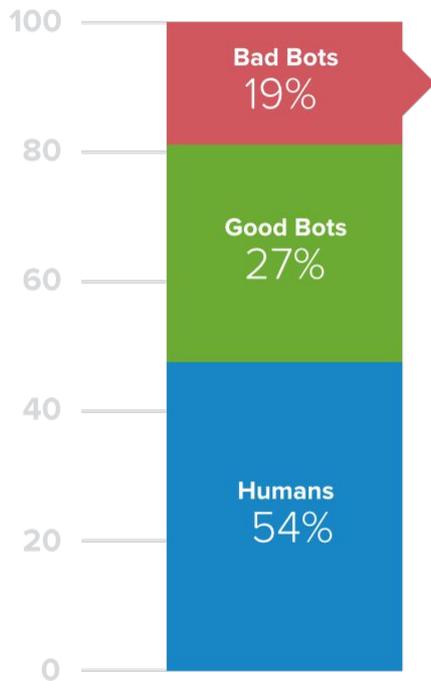
Source: Distil Networks Bad Bot Report 2016

# Why Trust? Verification Required.

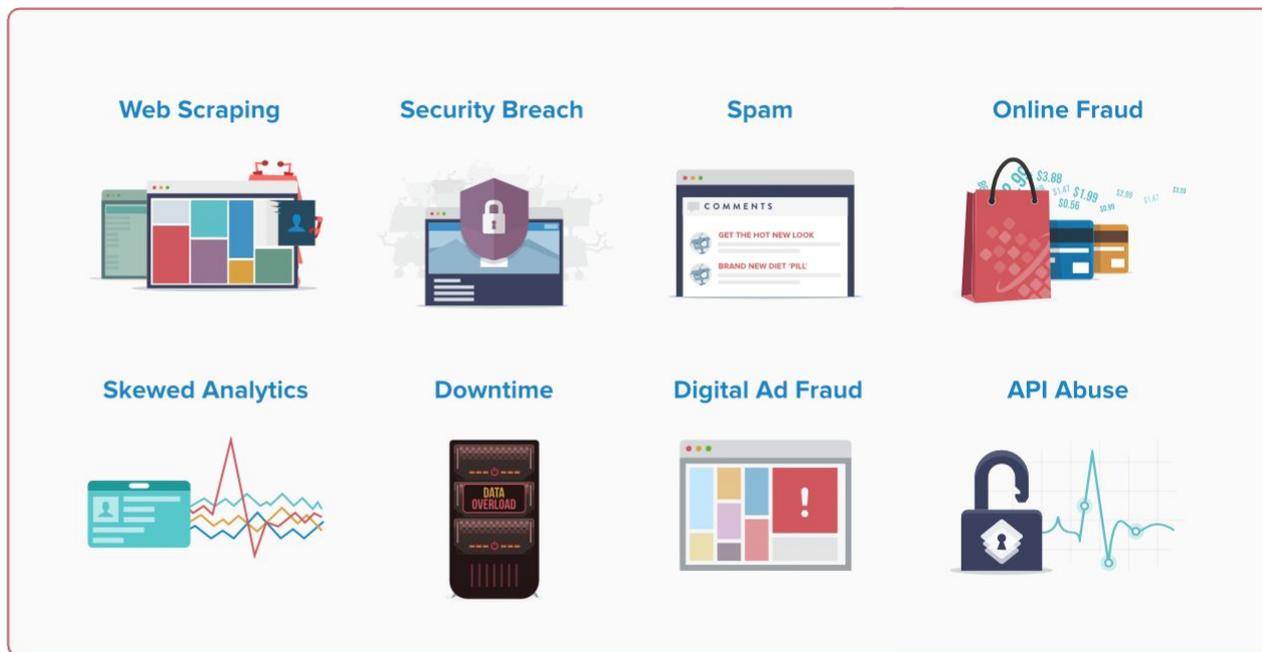


# Bad Bots Cause the Majority of Website Problems

Average Website Traffic Distribution

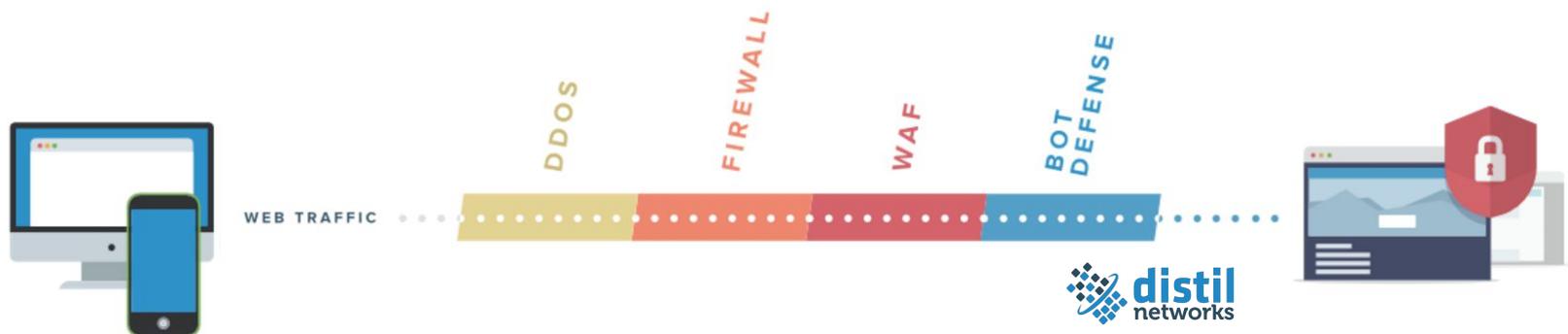


## 19% of Traffic Causes the Following Problems



- Web Scraping**: Illustration of a computer monitor displaying a bar chart with a red bot icon.
- Security Breach**: Illustration of a shield with a padlock and a red warning sign.
- Spam**: Illustration of a comment box with a red 'X' and a red exclamation mark.
- Online Fraud**: Illustration of a red shopping bag, credit cards, and floating dollar amounts.
- Skewed Analytics**: Illustration of a computer monitor displaying a line graph with a red spike.
- Downtime**: Illustration of a smartphone displaying 'DATA OVERLOAD'.
- Digital Ad Fraud**: Illustration of a computer monitor displaying a bar chart with a red exclamation mark.
- API Abuse**: Illustration of a padlock with a red exclamation mark and a line graph.

# Web App Security Requires Complementary Solutions



	DDoS Mitigation	Firewall	WAF	 Distil Bot Protection
Core Competency	Volumetric attacks on infrastructure	Network layer attacks	Application coding exploits	Automated abuse, misuse, and attacks (scraping, fraud, account takeover, etc.)
Techniques	Scrubbing centers, Large pipes	Access Control Lists (ACLs), Rules-Based	App layer understanding, ACLs, Rules-Based	Real-time Analysis, Fingerprinting, Honeypotting, Machine learning, Behavioral modeling

# Majority of Bots are Advanced Persistent Bots (APBs)



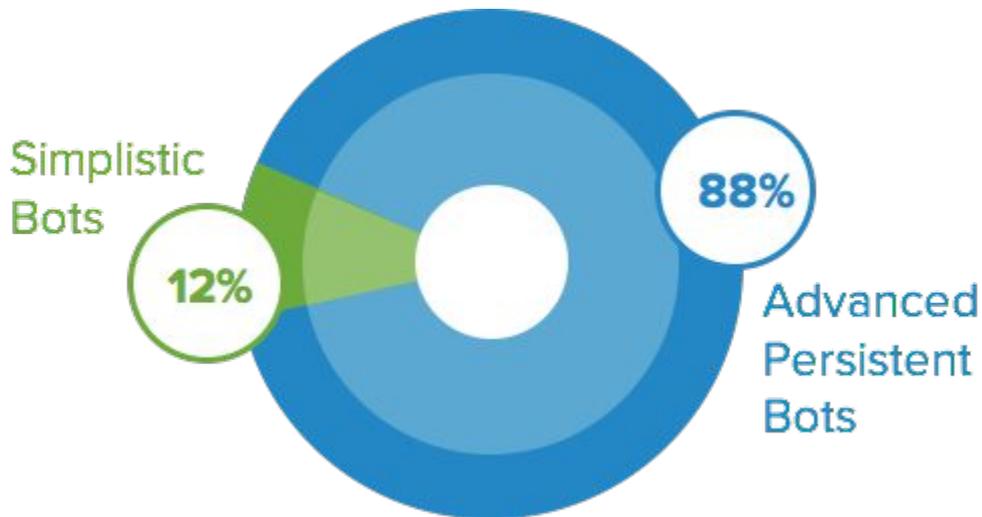
APBs have one or more of the following abilities:

## Advanced

- Mimic human behavior
- Load JavaScript
- Load external resources
- Support cookies
- Browser automation (Selenium, PhantomJS)

## Persistent

- Dynamic IP rotation
- Distribute attacks across IP addresses
- Hide behind anonymous and peer-to-peer proxies

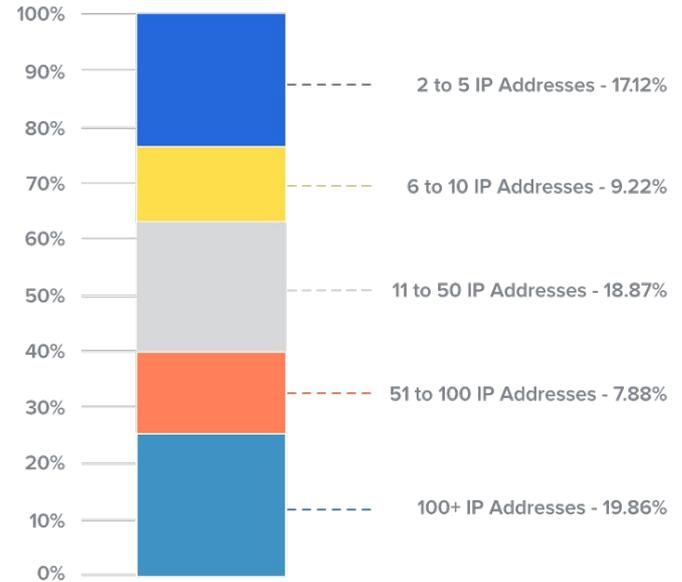
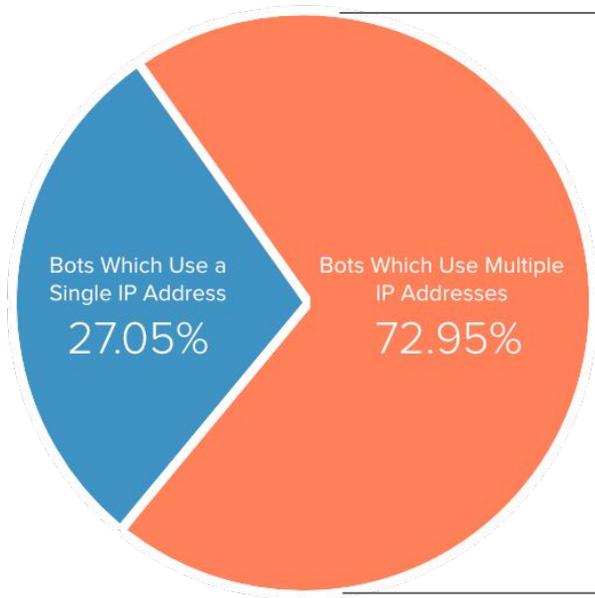


2016 Distil Bad Bot Report

# That Majority of Bad Bots Now Use Multiple IP Addresses

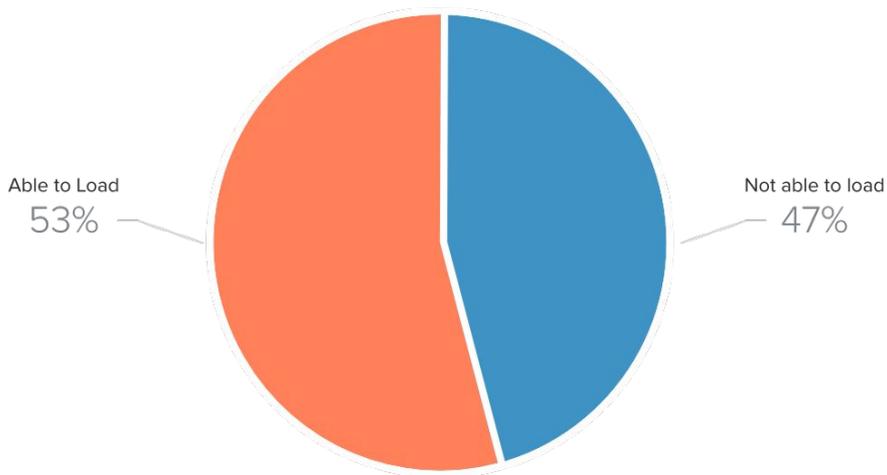


Bots which dynamically rotate IP addresses, or distribute attacks are significantly harder to detect and mitigate



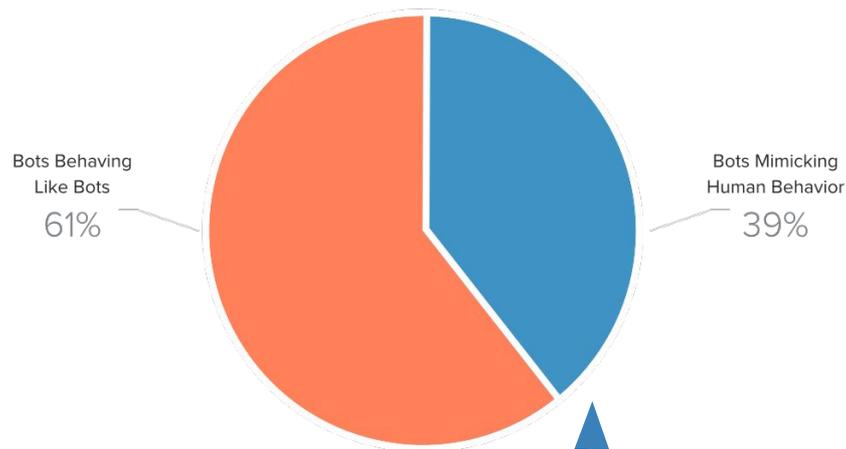
# Loading Assets & Bots Mimicking Humans

## % of bots able to load external assets (e.g. JavaScript)



These bots will skew marketing tools such as (Google Analytics, A/B testing, conversion tracking, etc.)

## % of bots able to mimic human behavior



These bots will fly under the radar of most security tools

# The Antidote to Blind Defense



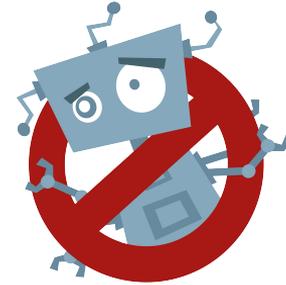
**Identify**

Hi-Def Fingerprint



**Distil**

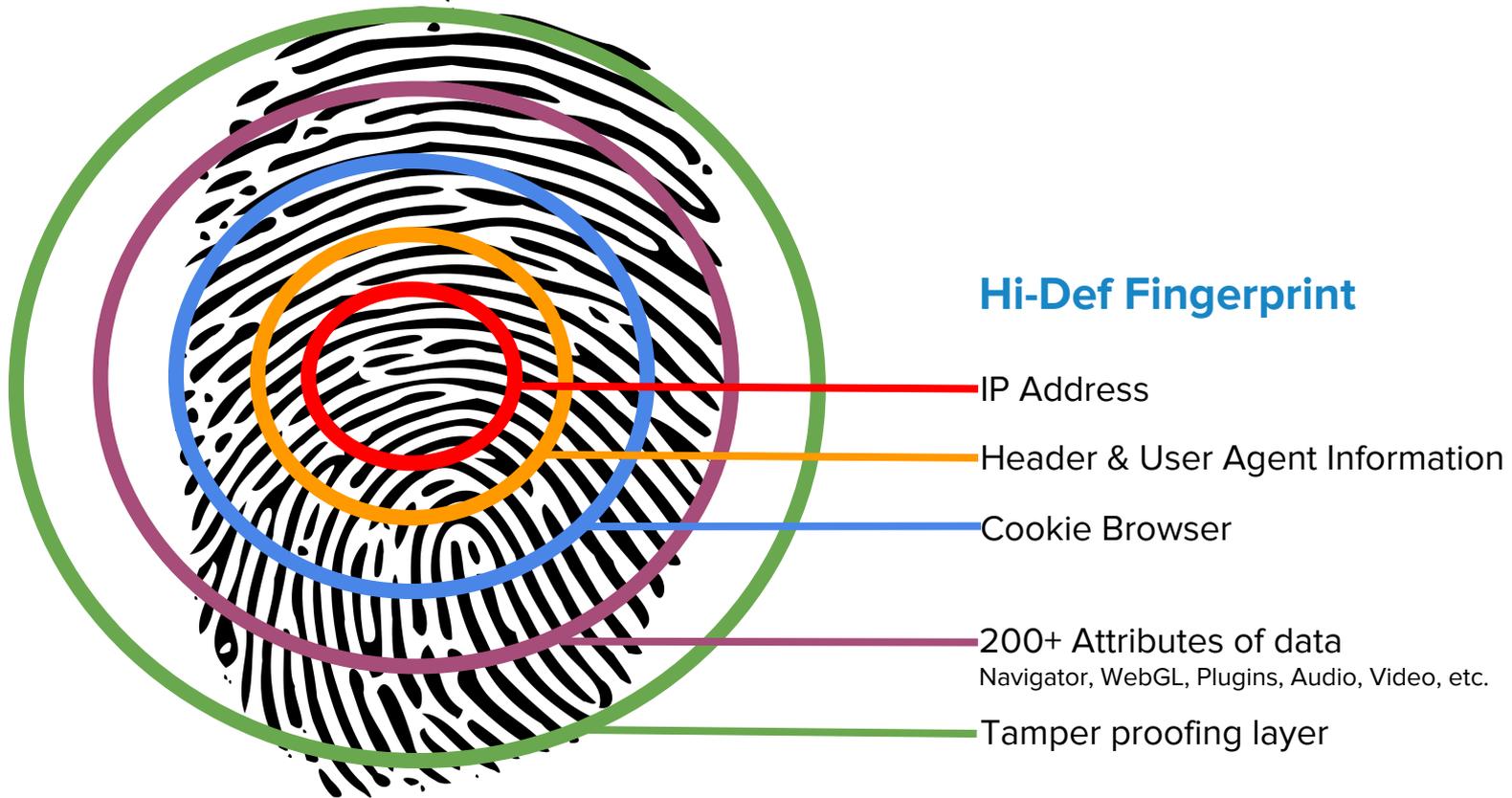
Real-time Detection



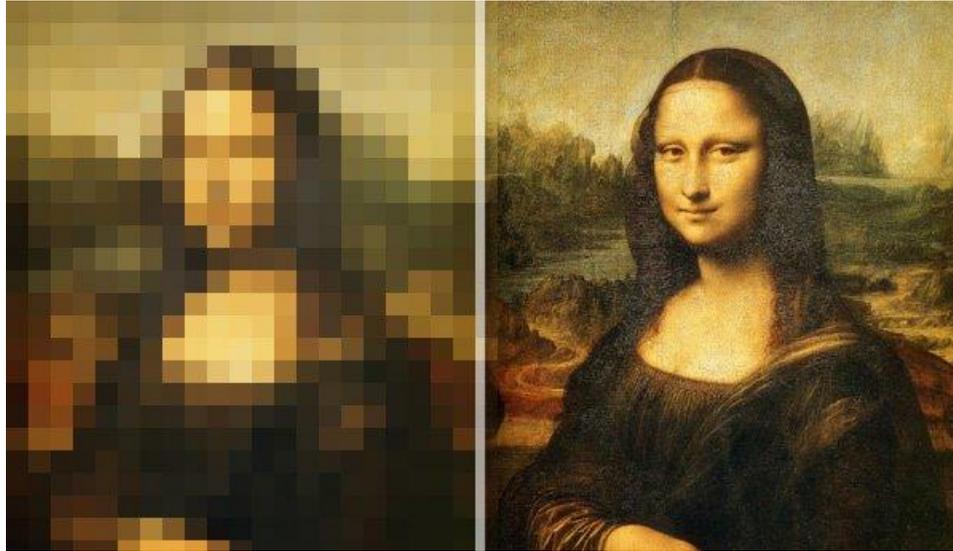
**Respond**

Control with Certainty

# Hi-Def Fingerprinting Eliminates Blind Defense



# Delivering a Clear Picture of Your Web Traffic



Low Resolution Fingerprint  
"Unactionable"

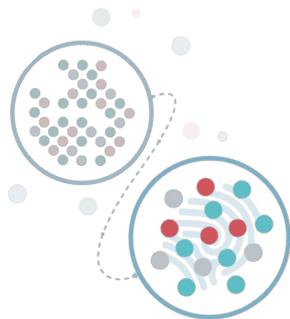
Hi-Def Fingerprint  
"Actionable"

# The Benefits of a Hi-Def Fingerprint



## Pre-access Identification

Inspect traffic before website accessed



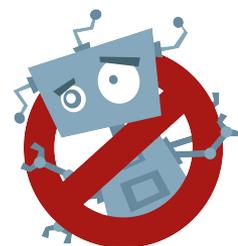
## Hi-Def Fingerprint

Analyze over 200 device attributes



## Verified Accuracy

False Positive Report



## Respond With Confidence

Make better decisions



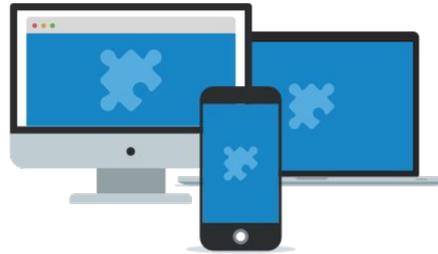
## Shareable Public Fingerprint

Available for Known Violators Database & SIEM and other security products

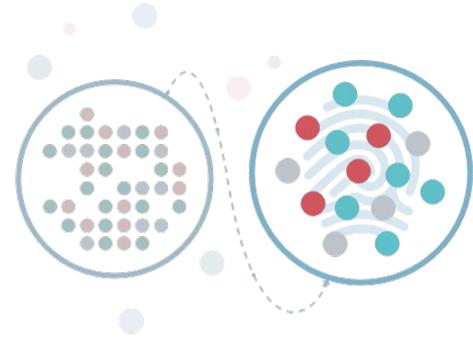
# Detect and Distil Traffic



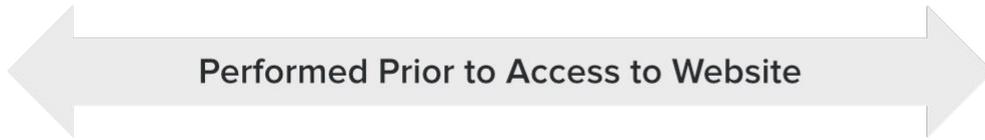
**Pre-Access Detection**



**Pre-Access Challenge**

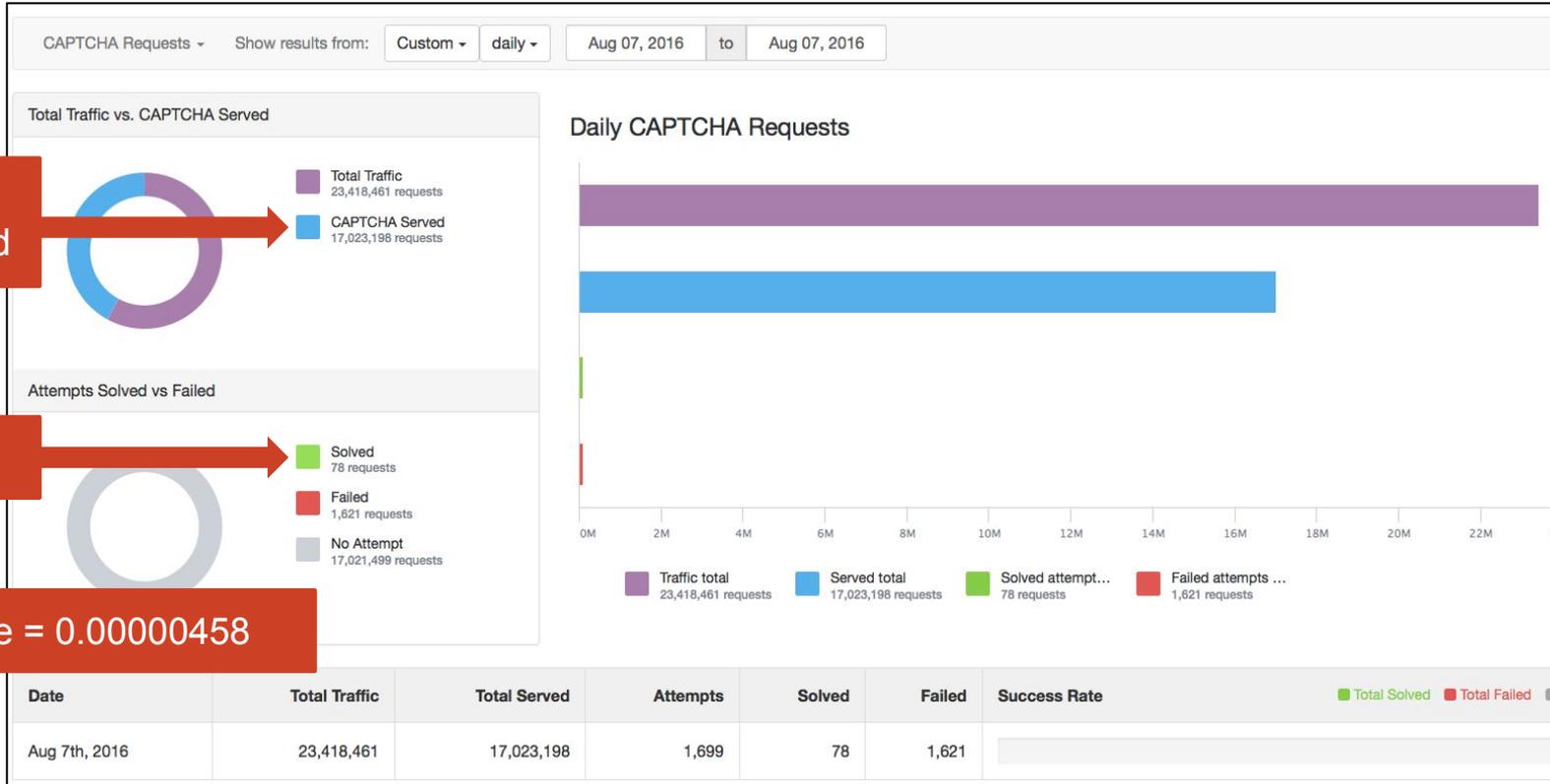


**Progressive Detection**



# No Longer Blind Defense

## Complete Visibility into False Positives

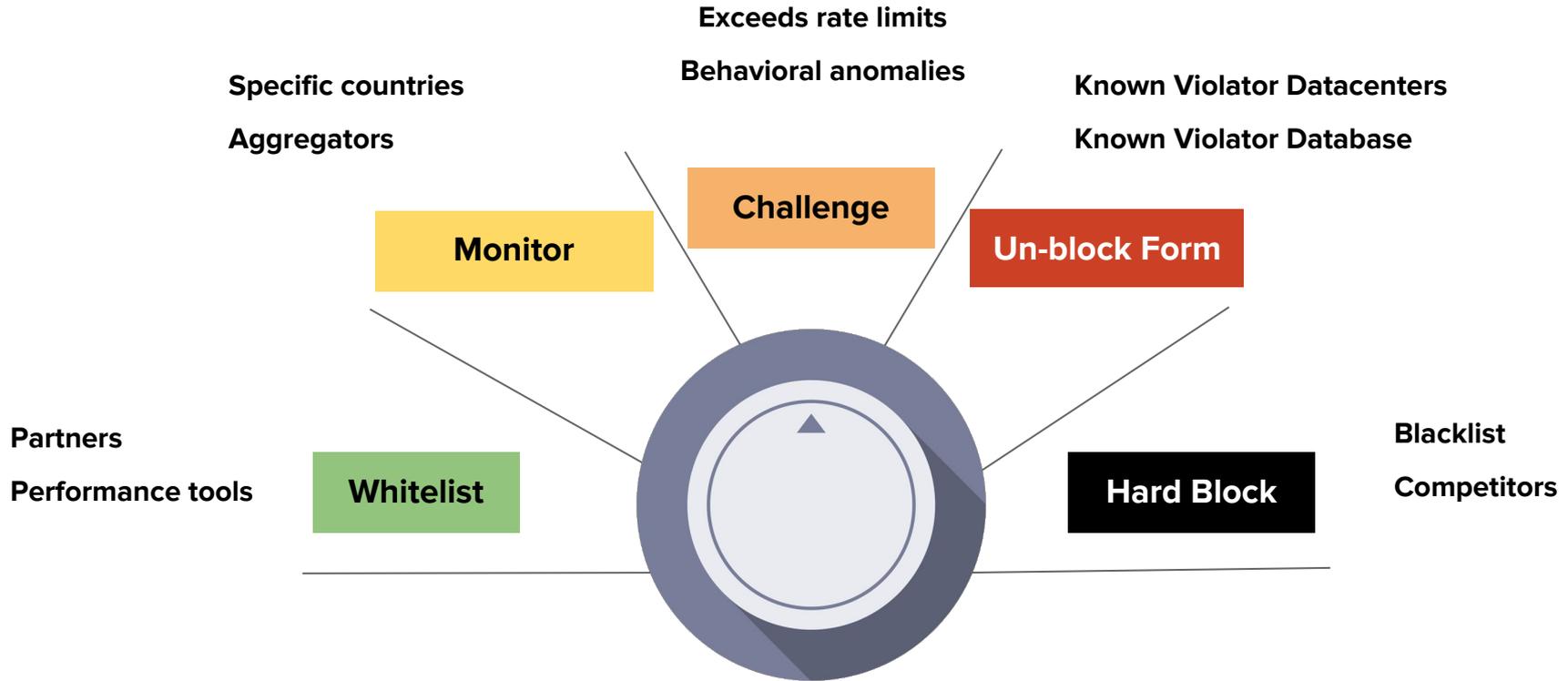


17 million CAPTCHAs served

78 solved

False Positive Rate = 0.00000458

# Controlled Responses Based on Traffic Type





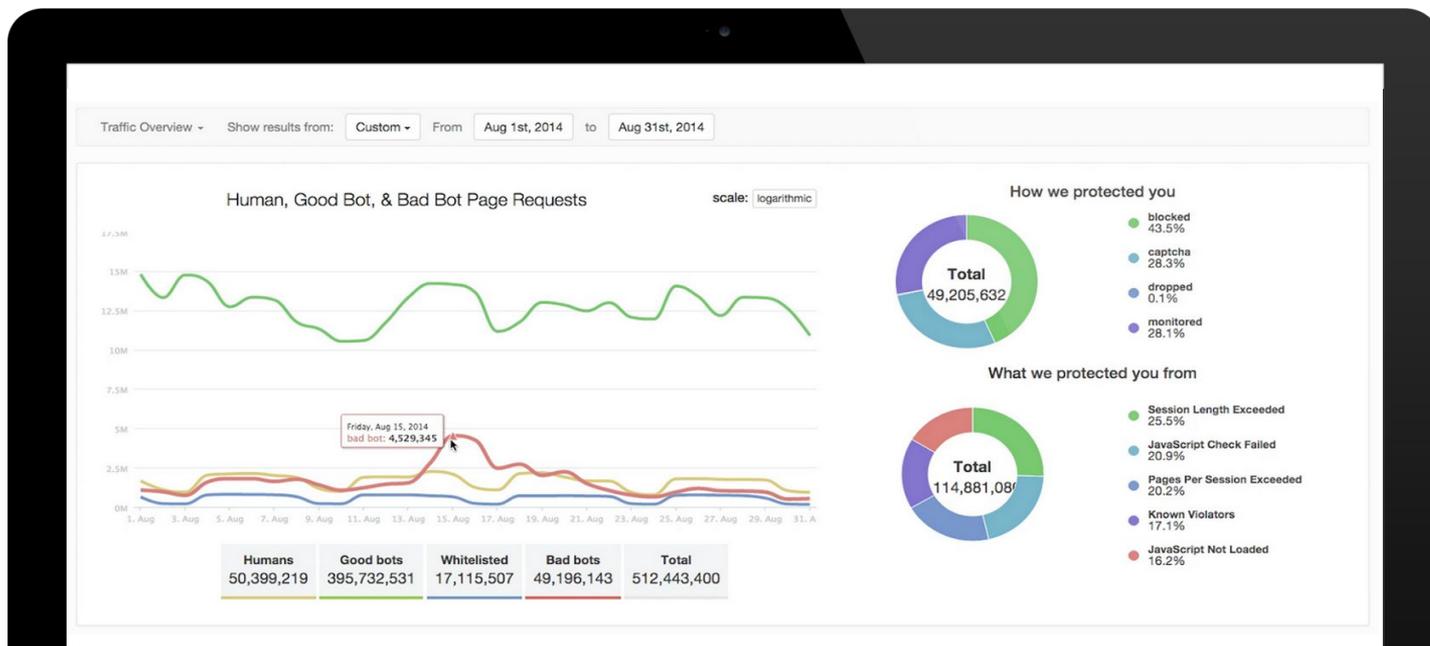
**The Only Easy and Accurate Way to  
Protect Web Applications from  
Bad Bots, API Abuse, and Fraud.**

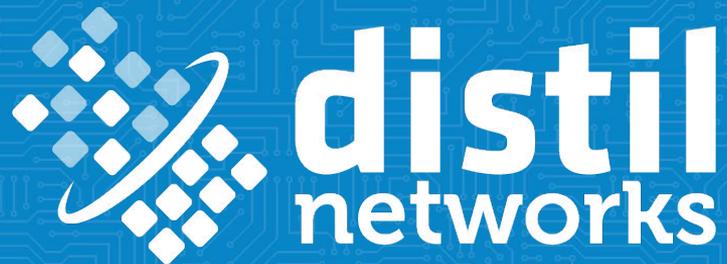
# Two Months of Free Service + Traffic Analysis



## Offer Ends: October 30, 2016

[www.distilnetworks.com/trial/](http://www.distilnetworks.com/trial/)





QUESTIONS...COMMENTS?

INFO@DISTILNETWORKS.COM

OR CALL US ON

**1.866.423.0606**

[www.distilnetworks.com](http://www.distilnetworks.com)

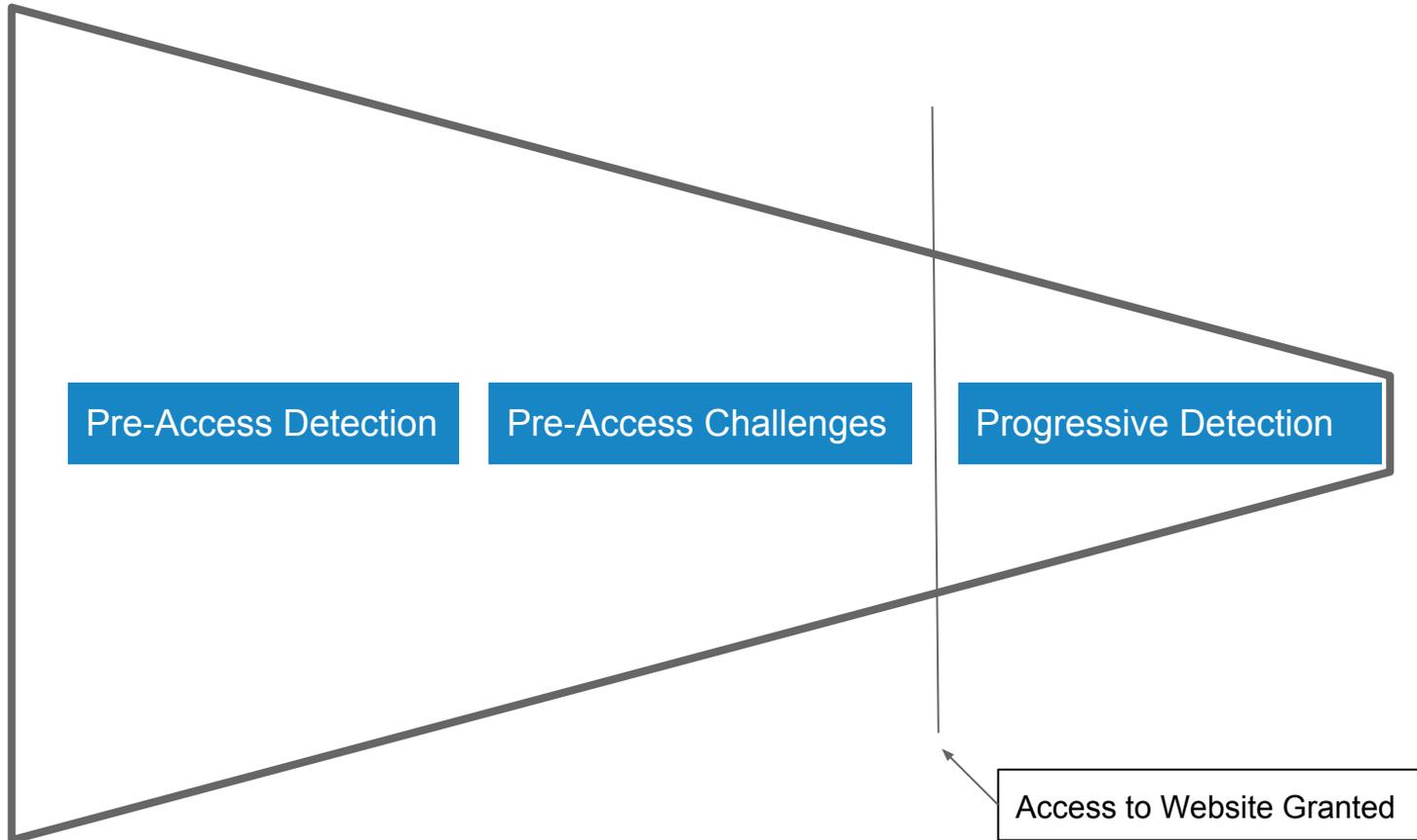
# Seed Questions for Moderator



Some questions - any that you prefer to answer that we should include?

1. How can you identify traffic as malicious on your website, before it has done anything?
2. An attacker can use a browser automation tool like selenium. That would be hard to detect and it is not a real user, correct?
3. Why would you care if a bot is scraping your site? It's public information, this is not a security problem.
4. Is a vulnerability scanner identified? Does it have a fingerprint if it doesn't use a browser?
5. What types of companies use this bot protection?
6. You have to have blind trust on your website, everyone is anonymous on the web. Nobody wants to block customers from visiting our site. There must be false positives that you see, how do you handle that?

# Detect and Distil Traffic



Pre-Access Detection

Pre-Access Challenges

Progressive Detection

Access to Website Granted

# Detect and Distil Traffic



## Pre-Access Detection

- Known Violators Database
- Known Violators DataCenter
- Known Violators Tools
- IP Blacklists
- Geo-Fencing Check
- Bad user agents
- Header Analysis Check

## Pre-Access Challenges

- Javascript validation
- Browser validation
- Proof of work puzzle

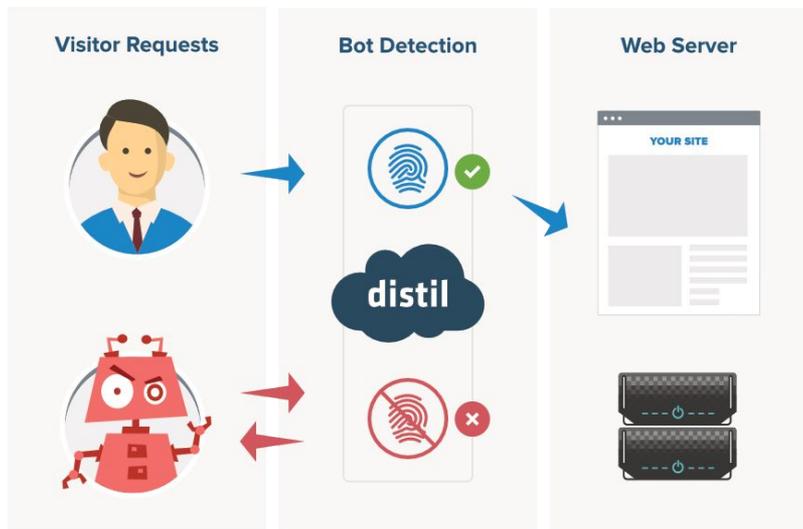
## Progressive Detection

- Device rate limits
- Deceptive honeypcode
- Machine learning behavioral analysis

Access to Website Granted

A white arrow with a black outline points from the "Access to Website Granted" box towards the right side of the funnel diagram, indicating the final stage of the process.

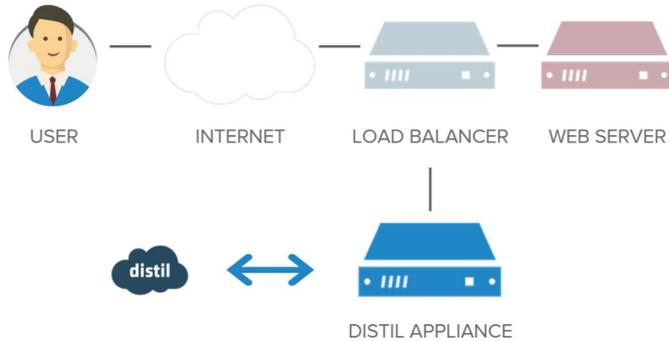
# How the Distil Bot Detection Solution Works



## As web traffic passes through Distil, the system

1. Fingerprints each incoming connection and compares it to our Known Violators Database
2. If it's a new fingerprint, validates the browser to determine if it's a Bot or Not
3. Based on your preferences, automatically tags, challenges, or blocks the bot

# Flexible Deployment Options

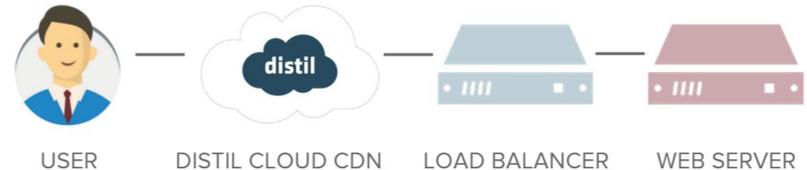


## Physical or Virtual Appliances

- Install on virtualized or bare metal appliance(s)
- High availability configurations with failover monitoring
- Heartbeat up to Distil Cloud
- Deploys in days

## Content Delivery Network

- Automatically compresses and optimizes content for faster delivery
- 17 global datacenters automatically fail over when a primary location goes offline
- Automatically increases infrastructure and bandwidth to accommodate spikes
- Deploys in hours



# Advanced Bot Detection Increases Accuracy



## Browser Validation

Detects all known browser automation tools, such as Selenium and Phantom JS

Protects against browser spoofing by validating each incoming request as self reported



## Behavioral Modeling and Machine Learning

Machine-learning algorithms pinpoint behavioral anomalies specific to your site's unique traffic patterns

Self optimizing algorithms improve bot detection and mitigation without manual configuration

# Sticky Bot Tracking With No Impact On Real Users



## Device Fingerprinting

Fingerprints stick to the bot even if it attempts to reconnect from random IP addresses or hide behind an anonymous proxy or peer-to-peer network

Tracks distributed attacks that would normally fly under the radar



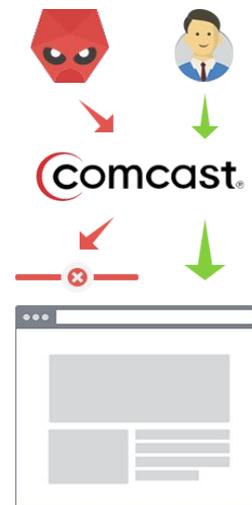
## Without Impacting Users Sharing the Same IP

Avoids blocking residential users or organizations that might share the same NAT as the bot or botnet

### Without Distil



### With Distil



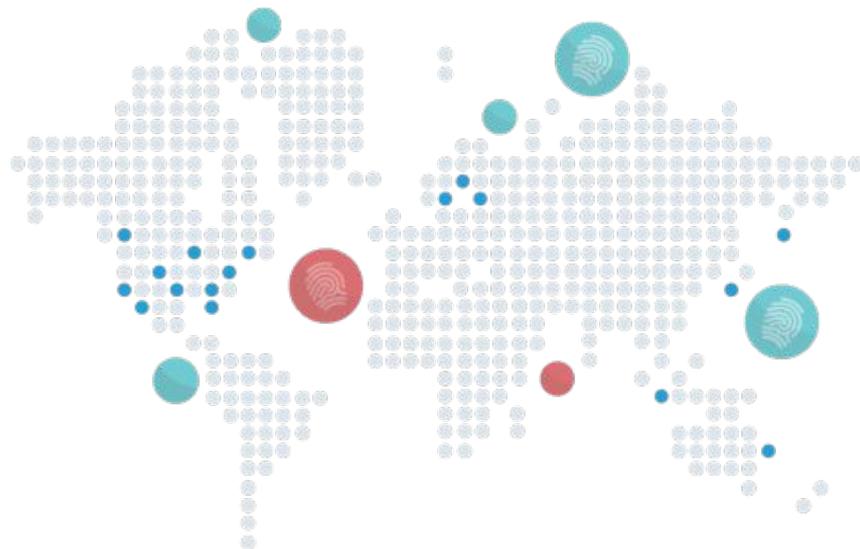
# Threat Intelligence From All Distil-Protected Sites



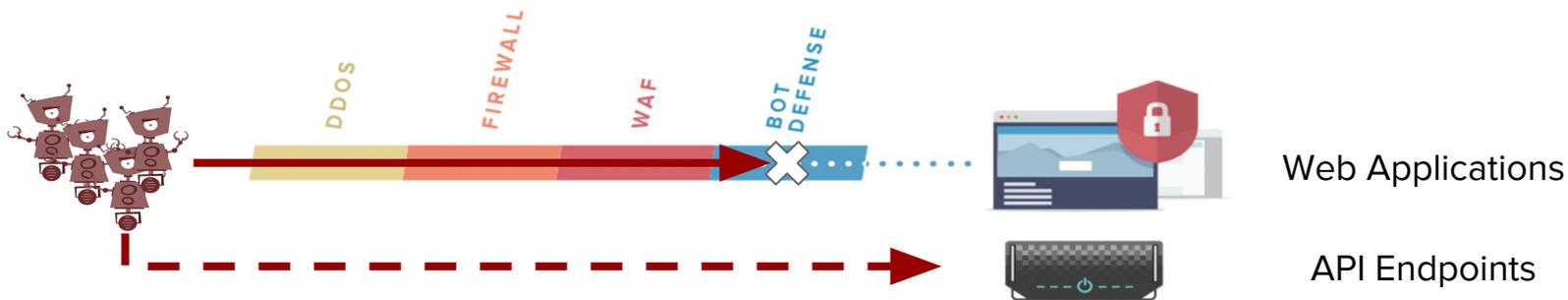
## Known Violators Database

Real-time updates from the world's largest Known Violators Database, which is based on the collective intelligence of all Distil-protected sites

Distil customers are automatically protected against new threats discovered anywhere on the network



# Distil API Security: Overview

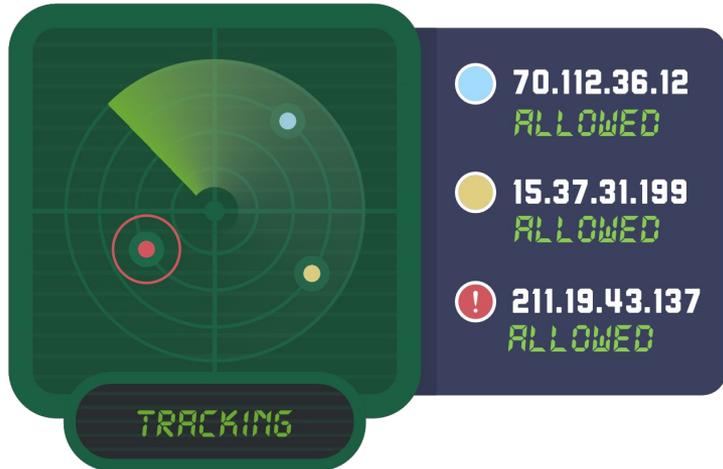


Main use cases: Apps calling APIs, Partner APIs

Bots move to API if unable to access main site

# Most solutions track API usage by IP

This makes them blind to a couple of key use cases



- **Server sourced** API clients are hosted by cloud providers that can cycle IP's at will
- **Mobile application sourced** clients are behind Wireless provider proxy networks (many devices share an IP)
- **Web browser sourced** clients can be behind a consumer ISP NAT - shared IP for many browsers



Our flexible ID system can track API usage on a device level. For example:

- **Server sourced** API clients tracked by session or vendor ID's
- **Mobile application sourced** clients tracked by device ID (Apple IDFA, or Google Advertiser ID)
- **Web browser sourced** clients tracked by session ID or if Distil Web Security is present: Distil UID's

# API Security Controls

- Configurable ACL
- Country and Organization fencing
- Progressive Thresholds and Graduated Rate Limiting
- Multi-Token Support
- Custom Rules
- Anonymous Proxy Blocking
- Referrer Blocking
- Blocking by Datacenter



# Web Security + API Security



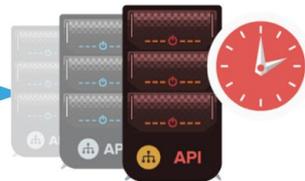
Distil Fingerprint

Distil Fingerprint +  
API Auth Tokens

Bot Free Web Traffic



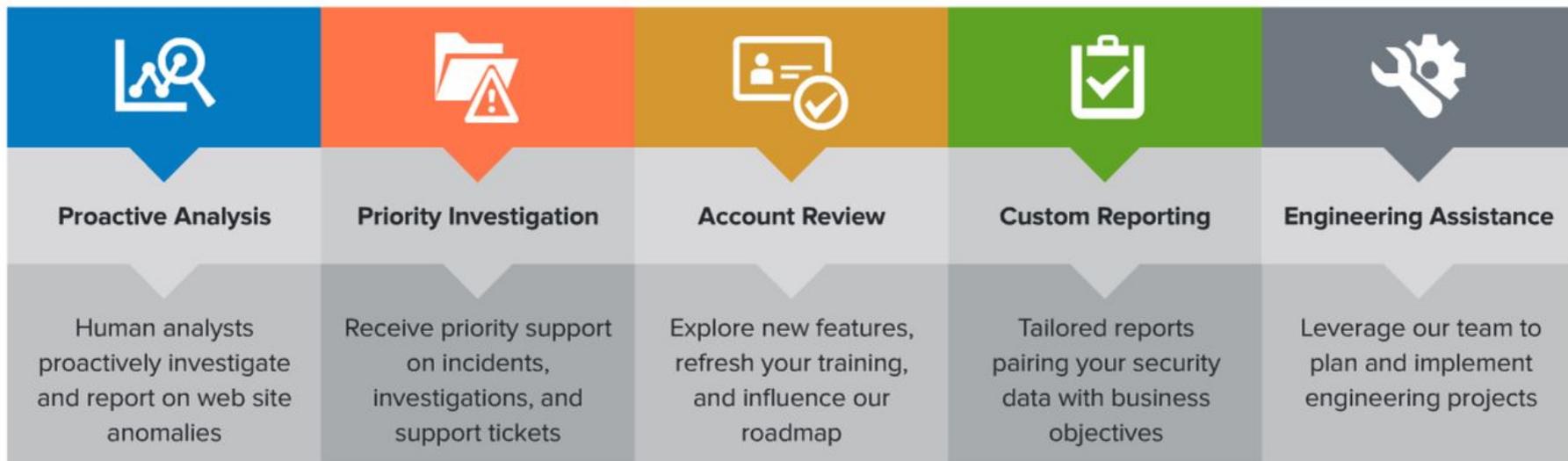
Acceptable API  
Traffic



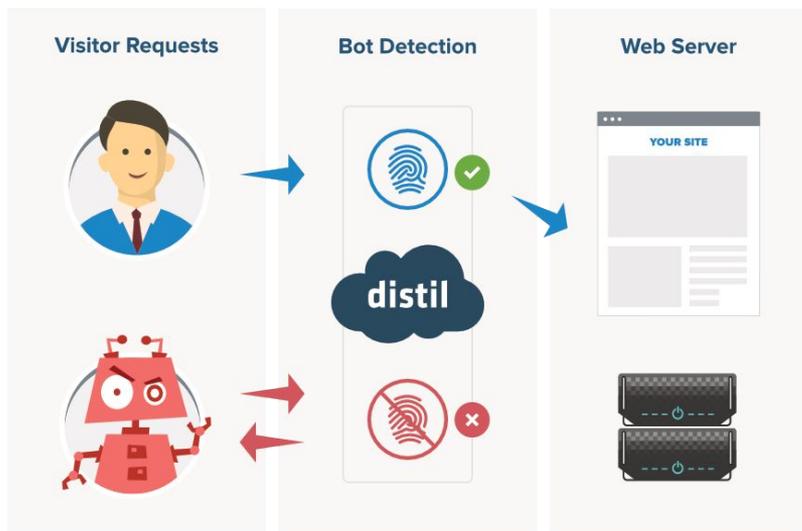
# Fully Managed Service (aka High Touch Services)



## Dedicated Analyst Team



# The World's Most Accurate Bot Detection System



## Inline Fingerprinting

Fingerprints stick to the bot even if it attempts to reconnect from random IP addresses or hide behind an anonymous proxy.

## Known Violators Database

Real-time updates from the world's largest Known Violators Database, which is based on the collective intelligence of all Distil-protected sites.

## Browser Validation

The first solution to disallow browser spoofing by validating each incoming request as self-reported and detects all known browser automation tools.

## Behavioral Modeling and Machine Learning

Machine-learning algorithms pinpoint behavioral anomalies specific to your site's unique traffic patterns.

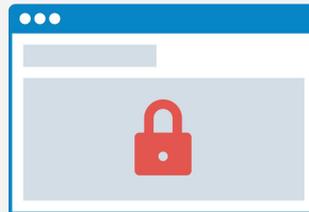
# How Companies Benefit from Distil



Increase insight & control over human, good bot & bad bot traffic



Block 99.9% of malicious bots without impacting legitimate users



Protect data from web scrapers, unauthorized aggregators & hackers



Slash the high tax bots place on internal teams & web infrastructure